

UPCOMING SMALL BUSINESS NETWORKING & TRAINING EVENTS

The San Diego Association of Governments (SANDAG) Diversity in Small Contractor Opportunities (DISCO) program proudly partners with the San Diego Contracting Opportunities Center (SDCOC), also known as the Procurement Technical Assistance Center (PTAC), and the North San Diego Small Business Development Center (SBDC). These organizations provide no-cost assistance to small businesses in the San Diego region learn to how to do business with federal, state, and local government agencies.

New, small, and emerging businesses also are encouraged to attend networking events hosted by local minority organizations and trade associations:

- ▶ **Who:** San Diego Contracting Opportunities Center
What: Creating a Capabilities Statement for Marketing to the Government
When: Wednesday, February 13, 2019, 9:00 a.m. – 10:30 a.m.
Where: 880 National City Blvd., Suite 7100, National City, CA 91950
Website: <https://sdcoc.ecenterdirect.com/events/43633>

- ▶ **Who:** North San Diego Small Business Development Center
What: Meet the Buyers- Escondido
When: Thursday, February 14, 2019, 8:30 a.m. – 12:30 p.m.
Where: City of Escondido Council Chambers, 201 North Broadway, Escondido, CA 92025
Website: <https://sdsbdc.ecenterdirect.com/events/11984>

- ▶ **Who:** San Diego Contracting Opportunities Center
What: Doing Business with SPAWAR
When: Tuesday, February 19, 2019, 9:00 a.m. – 11:00 a.m.
Where: 880 National City Blvd., Suite 7100, National City, CA 91950
Website: <https://sdcoc.ecenterdirect.com/events/43641>

- ▶ **Who:** San Diego Contracting Opportunities Center
What: Are You Ready for Government Contracting?
When: Wednesday, February 20, 2019, 9:00 a.m. – 11:00 a.m.
Where: 880 National City Blvd., Suite 7100, National City, CA 91950
Website: <https://sdcoc.ecenterdirect.com/events/43646>

- ▶ **Who:** Small Business Administration Orange County/Inland Empire District
What: 8(a), HUBZone, and WOSB Application Workshop
When: Thursday, February 21, 2019, 8:30 a.m. – 10:30 a.m.
Where: 5 Hutton Centre Dr., Suite 900, Santa Ana, CA 92707
Website: <http://ptac-sandiego.org/event-registration/?ee=765>

- ▶ **Who:** South San Diego Small Business Development Center
What: Small Business Funding Forum
When: Tuesday, February 26, 2019, 9:00 a.m. – 11:30 a.m.
Where: 880 National City Blvd., Suite 7100, National City, CA 91950
Website: <https://sdsbdc.ecenterdirect.com/events/12044>

SPOTLIGHT CALENDAR



- ▶ **Who:** North San Diego Small Business Development Center
What: Government Contracting in a Day
When: Thursday, February 28, 2019, 9:00 a.m. – 4:00 p.m.
Where: 2075 Las Palmas Drive, Carlsbad, CA 92011
Website: <https://sdsbdc.ecenterdirect.com/events/11952>

- ▶ **Who:** San Diego & Imperial Small Business Development Center Network
What: Connecting with Capital Expo!
When: Friday, March 1, 2019, 8:30 a.m. – 12:30 p.m.
Where: Poway Council Chambers, 13325 Civic Center Drive, Poway, CA 92064
Website: <https://sdsbdc.ecenterdirect.com/events/12038>

- ▶ **Who:** San Diego Contracting Opportunities Center
What: Are You Ready for Government Contracting?
When: Thursday, March 21, 2019, 9:00 a.m. – 11:00 a.m.
Where: 880 National City Blvd., Suite 7100, National City, CA 91950
Website: <https://sdcoc.ecenterdirect.com/events/43648>

- ▶ **Who:** North San Diego Small Business Development Center
What: California Procurement Event
When: Thursday, March 21, 2019, 9:30 a.m. – 2:30 p.m.
Where: Handlery Hotel San Diego, 950 Hotel Circle North, San Diego, CA 92108
Website: <https://sdsbdc.ecenterdirect.com/events/11985>

- ▶ **Who:** South San Diego Small Business Development Center
What: Small Business Funding Forum
When: Tuesday, March 26, 2019, 9:00 a.m. – 11:30 a.m.
Where: 880 National City Blvd., Suite 7100, National City, CA 91950
Website: <https://sdsbdc.ecenterdirect.com/events/12045>

- ▶ **Who:** North San Diego Small Business Development Center
What: Government Contracting in a Day
When: Wednesday, March 27, 2019, 9:00 a.m. – 4:00 p.m.
Where: 2075 Las Palmas Drive, Carlsbad, CA 92011
Website: <https://sdsbdc.ecenterdirect.com/events/11953>

- ▶ **Who:** North San Diego Small Business Development Center
What: Connecting with Capital Expo!
When: Friday, April 5, 2019, 8:30 a.m. – 12:30 p.m.
Where: City College, 1313 Park Blvd., San Diego, CA 92101
Website: <https://sdsbdc.ecenterdirect.com/events/12128>

- ▶ **Who:** North San Diego Small Business Development Center
What: Meet the Buyers - Poway
When: Thursday, April 11, 2019, 8:30 a.m. – 12:30 p.m.
Where: City of Poway Community Center, 13094 Civic Center Drive, Poway, CA 92064
Website: <https://sdsbdc.ecenterdirect.com/events/11991>

SPOTLIGHT CALENDAR



- ▶ **Who:** North San Diego Small Business Development Center
What: Government Contracting in a Day
When: Wednesday, April 17, 2019, 9:00 a.m. – 4:00 p.m.
Where: 2075 Las Palmas Drive, Carlsbad, CA 92011
Website: <https://sdcoc.ecenterdirect.com/events/43651>

- ▶ **Who:** San Diego Contracting Opportunities Center
What: Are You Ready for Government Contracting?
When: Thursday, April 18, 2019, 9:00 a.m. – 11:00 a.m.
Where: 880 National City Blvd., Suite 7100, National City, CA 91950
Website: <https://sdcoc.ecenterdirect.com/events/43652>

- ▶ **Who:** San Diego Contracting Opportunities Center
What: Creating a Capabilities Statement for Marketing to the Government
When: Tuesday, April 23, 2019, 9:00 a.m. – 10:30 a.m.
Where: 880 National City Blvd., Suite 7100, National City, CA 91950
Website: <https://sdcoc.ecenterdirect.com/events/43651>

- ▶ **Who:** National Defense Industrial Association
What: Department of the Navy Gold Coast Small Business Procurement Event
When: Wednesday to Friday, July 24 to 26, 2019
Where: San Diego Convention Center, 111 W. Harbor Drive, San Diego, CA 92101
Website: <https://www.navygoldcoast.org/>

San Diego Contracting Opportunities Center (SDCOC)

Small Businesses that require counseling for responding to public agency procurements, or how to become Small/Disadvantage Business certified, may contact SDCOC for assistance.

Phone: (619) 285-7020
Fax: (619) 285-7030
Office: 4007 Camino Del Rio South, Suite 210, San Diego, CA 92108
Email: sdcoc@ptac-sandiego.org
Website: ptac-sandiego.org

San Diego Small Business Development Center (SBDC)

The North San Diego SBDC provides consulting and training in managing and growing your business. Small businesses may contact the SBDC for assistance.

Phone: (760) 795-8740
Fax: (619) 285-7030
Office: 2075 Las Palmas Drive, Carlsbad, CA 92011
Email: centerinfo@miracostacollege.edu
Website: sandiegosmallbiz.com