

UPCOMING SMALL BUSINESS NETWORKING & TRAINING EVENTS

The San Diego Association of Governments (SANDAG) Diversity in Small Contractor Opportunities (DISCO) program proudly partners with the San Diego Contracting Opportunities Center (SDCOC), also known as the Procurement Technical Assistance Center (PTAC), and the San Diego & Imperial Small Business Development Center (SBDC) Network. These organizations provide no-cost assistance to small businesses in the San Diego region learn to how to do business with federal, state, and local government agencies.

New, small, and emerging businesses also are encouraged to attend networking events hosted by local minority organizations and trade associations:

- ▶ **Who:** San Diego Contracting Opportunities Center
What: Creating a Capabilities Statement for Marketing to the Government
When: Thursday, November 21, 2019, 4:00 p.m. – 6:00 p.m.
Where: East County Economic Development Council, 127 E Lexington Ave, El Cajon, CA 92020
Website: <https://sdcoc.ecenterdirect.com/events/43772>

- ▶ **Who:** San Diego & Imperial Small Business Development Center Network
What: Connecting with Capital Expo!
When: Friday, November 22, 2019, 8:30 a.m. – 12:30 p.m.
Where: University of Phoenix, 9645 Granite Ridge Drive, Suite 200, San Diego, CA 92123
Website: <https://sdsbdc.ecenterdirect.com/events/12130>

- ▶ **Who:** San Diego Contracting Opportunities Center
What: Doing Business with Otay Water District
When: Tuesday, December 3, 2019, 9:00 a.m. – 10:30 a.m.
Where: 880 National City Blvd., Suite 7100, National City, CA 91950
Website: <https://sdcoc.ecenterdirect.com/events/43769>

- ▶ **Who:** San Diego Contracting Opportunities Center
What: Doing Business with San Diego Unified School District
When: Wednesday, December 4, 2019, 2:00 p.m. – 4:00 p.m.
Where: 880 National City Blvd., Suite 7100, National City, CA 91950
Website: <https://sdcoc.ecenterdirect.com/events/43759>

- ▶ **Who:** San Diego Contracting Opportunities Center
What: Are You Ready for Government Contracting?
When: Tuesday, December 10, 2019, 4:00 p.m. – 6:00 p.m.
Where: East County Economic Development Council, 127 E Lexington Ave, El Cajon, CA 92020
Website: <https://sdcoc.ecenterdirect.com/events/43773>

- ▶ **Who:** San Diego Contracting Opportunities Center
What: Creating a Capabilities Statement for Marketing to the Government
When: Wednesday, December 11, 2019, 4:00 p.m. – 6:00 p.m.
Where: East County Economic Development Council, 127 E Lexington Ave, El Cajon, CA 92020
Website: <https://sdcoc.ecenterdirect.com/events/43774>

- ▶ **Who:** San Diego Contracting Opportunities Center
 - What:** Creating a Capabilities Statement for Marketing to the Government
 - When:** Thursday, December 12, 2019, 9:00 a.m. – 10:30 a.m.
 - Where:** 880 National City Blvd., Suite 7100, National City, CA 91950
 - Website:** <https://sdcoc.ecenterdirect.com/events/43770>
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San Diego Contracting Opportunities Center (SDCOC)

Small Businesses that require counseling for responding to public agency procurements, or how to become Small/Disadvantage Business certified, may contact SDCOC for assistance.

Phone: (619) 285-7020
Fax: (619) 285-7030
Office: 4007 Camino Del Rio South, Suite 210, San Diego, CA 92108
Email: sdcoc@ptac-sandiego.org
Website: ptac-sandiego.org

San Diego Small Business Development Center (SBDC)

The North San Diego SBDC provides consulting and training in managing and growing your business. Small businesses may contact the SBDC for assistance.

Phone: (760) 795-8740
Fax: (619) 285-7030
Office: 2075 Las Palmas Drive, Carlsbad, CA 92011
Email: centerinfo@miracostacollege.edu
Website: sandiegosmallbiz.com