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## I. What is a Jobs Coordinator?

### Definition

The Community Benefits Agreement (CBA) defines the as "Jobs Coordinator" an independent third-party individual, entity or employee with whom the Prime Contractor enters into a contract or employs to assist the Contractor with achieving and exceeding the Disadvantaged Worker and Targeted Worker goals set forth in Section 4.5 of this CBA. In addition, the Jobs Coordinator shall assist the Contractor to fulfill its Workforce Opportunities for Rising Careers (WORC) program and Helmets to Hardhats obligations described herein.

### CBA and WORC Program GOALS

#### As defined by the CBA, Article 2 and WORC Program Hiring Requirements, Section 2:

"Disadvantaged Area" means a zip code that contains a census tract for which the average household income is no more than 80 percent of the average household income for the Metropolitan Statistical Area (as designated by the U.S. Office of Management and Budget) in which that census tract is located. Qualifying zip codes are available on the SANDAG website, as indicated on the Workforce Dispatch Request Form.

The **33** zip codes that have been identified as Disadvantaged Areas are as follows: 91905, 91906, 91910, 91911, 91932, 91934, 91942, 91945, 91950, 91977, 92004, 92020, 92021, 92025, 92027, 92036, 92054, 92055, 92058, 92061, 92066, 92070, 92083, 92086, 92102, 92104, 92105, 92113, 92114, 92115, 92154, 92173, 92536

"Disadvantaged Worker" means an individual domiciled in a Disadvantaged Area, or a Veteran residing anywhere. "Domiciled" has the meaning set forth in section 349(b) of the California Election Code, indicating a fixed address with intent of continued residency. For Covered Projects that are not federally-funded, and for federally-funded projects for which local hiring requirements have been preapproved by federal funding sources, this definition is modified by a Local Employment Project Radius, as described in Section 4.5(b).

"Targeted Worker" means any individual qualifying for one or more of the following categories, at initial time of employment on the Covered Project in question:

- (a) is a Veteran;
- (b) is an Apprentice with less than fifteen percent of the work hours required for completion of the Apprenticeship Program;
- (c) has no high school diploma or general education diploma (GED);

- (d) is homeless or has been homeless within the last year;
- (e) is a former foster youth;
- (f) is a custodial single parent;
- (g) is experiencing protracted unemployment (defined as receiving unemployment benefits for at least three months);
- (h) is a current recipient of government cash or food assistance benefits;
- (i) has a documented income at or below 100 percent of the Federal Poverty Level;
- (j) is formerly incarcerated; or
- (k) is a graduate of an apprenticeship readiness program approved to use the multi-craft core curriculum (MC3).

#### **Employment of Disadvantaged Workers and Targeted Workers (CBA Section 4.5)**

4.5 (a)

"In recognition of SANDAG's mission to maximize employment opportunities for Disadvantaged Workers and Targeted Workers, Unions and Contractors agree that Disadvantaged Workers (including those in a Local Employment Project Radius, if applicable), as well as Targeted Workers to the extent such status is known, shall be first referred for Covered Projects. The list of qualifying zip codes for Disadvantaged Workers will be posted on the SANDAG website, as indicated in the Workforce Dispatch Request Form."

4.5 (b)

"The Contractors and Unions agree to work together to achieve a goal of at least thirty (30) percent of the total construction craft hours worked on each Covered Project being performed by Disadvantaged Workers. If the Covered Project does not receive federal funding, or if local hiring requirements are pre-approved by federal funding sources, then the definition of "Disadvantaged Workers" may include a Local Employment Project Radius, which shall consist of a modified definition of Disadvantaged Workers to focus employment and training opportunities on the community impacted by the project. In such cases SANDAG will specify in the Prime Contract whether a Local Employment Project Radius applies, and the details of such modified definition."

4.5 (C)

"The Contractors and Unions agree to work together to achieve a goal of at least ten (10) percent of the total construction craft hours worked on each Covered Project being performed by Targeted Workers. Hours worked by Targeted Workers who are also Disadvantaged Workers may be applied to the Disadvantaged Worker participation goal."

# Disadvantaged and Targeted Hiring Goals and Procedures (WORC Program Hiring Requirements Section 3)

- 3B. Contractors shall attempt to satisfy the Project goals set forth above by:
  - (i) assigning current craft employees who are Disadvantaged Workers and/or Targeted Workers to perform covered work;
  - (ii) if necessary, requesting referral of Disadvantaged Workers and Targeted Workers from union hiring halls and apprenticeship programs; and
  - (iii) if the goals are not satisfied after following such steps, **considering qualifying workers** available from other sources, in compliance with Section 4.7 of the CBA.

If the Prime Contractor and all other Contractors follow these procedures in good faith and with concerted efforts to identify and retain Disadvantaged Workers and Targeted Workers, the Prime Contractor shall not be considered in non-compliance for failure to meet the goals set forth above for the Project. In making this compliance determination, SANDAG will evaluate the factors set forth in Section 4, Compliance.

- To facilitate the dispatch of Disadvantaged Workers and Targeted Workers, as well as all Contractor requests for referral and dispatch of workers from the applicable union referral system, all Contractors are required to utilize the Workforce Dispatch Request Form. The CBA requires that, when Disadvantaged Workers and Targeted Workers are requested by a Contractor, the Unions will refer Disadvantaged Workers, and Targeted Workers to the extent such status is known, regardless of their place in the union hiring halls' list and normal referral procedures. If any union's registration and referral system does not fulfill the requirements for specific classifications of covered employees (including Disadvantaged Workers and Targeted Workers) requested by any Contractor within forty-eight hours (excluding Saturdays, Sundays,
- The Prime Contractor shall ensure that all Contractors on the Project (in aggregate) hire at least one Disadvantaged Worker or Targeted Worker who is newly enrolled in an Apprenticeship Program (as defined in the CBA), for each 5,000 Construction Craft Hours. Contractors are strongly encouraged to maximize utilization of newly enrolled apprentices who are Disadvantaged Workers and Targeted Workers.

and holidays), that Contractor may employ qualifying applicants from any other available

3C.

3D.

source.

#### The Duties of the Jobs Coordinator

# As defined by the WORC Program Hiring Requirements, Section 5, duties include, but are not limited to:

- A. The Jobs Coordinator shall develop, create, design and market specific programs to attract Disadvantaged and Targeted Workers for construction opportunities (e.g., handouts and fliers for "walk-ins" demonstrating program entrance procedures).
- B. The Jobs Coordinator shall coordinate services for Contractors to use in the recruitment of Disadvantaged and Targeted Workers.
- C. The Jobs Coordinator shall conduct orientations, job fairs and community outreach meetings in the local community.
- D. The Jobs Coordinator shall screen and certify the eligibility of the Disadvantaged and Targeted Workers.
- E. The Jobs Coordinator shall establish a referral and retention tracking mechanism for placed Disadvantaged and Targeted Workers and apprentices.
- F. The Jobs Coordinator shall perform job site visits at least weekly to perform Targeted Worker verification and assist with implementation of the WORC Requirements.
- G. The Jobs Coordinator shall network with the various work source centers, community and faith-based organizations and other non-profit entities that provide Disadvantaged and Targeted Workers.
- H. The Jobs Coordinator shall coordinate with the various building trades crafts for referral and placement of Disadvantaged and Targeted Workers.
- I. The Jobs Coordinator shall maintain a database of pre-qualified Disadvantaged and Targeted Workers for referral.
- J. The Jobs Coordinator shall be the point of contact to provide information about available job opportunities on projects.
- K. The Jobs Coordinator shall assist Contractors with their documentation efforts and other reports as it relates to their Disadvantaged and Targeted Worker hiring requirements.
- L. The Jobs Coordinator shall work closely with SANDAG staff, the building and construction trades, Contractors, and Employees, in achieving the Disadvantaged and Targeted Worker hiring goals.
- M. The Jobs Coordinator shall input relevant data into the SANDAG compliance monitoring system (i.e., LCPtracker).
- N. The Jobs Coordinator shall assist with any other related tasks associated with the Jobs Coordinator program.

The upcoming sections of this manual will outline and describe the various specific tasks that the Jobs Coordinator will complete in order to be successful.

## II. Register in Bidnet

Bidnet is SANDAG's Vendor database to receive emails of upcoming projects and bid opportunities. Any contractor interested in bidding on SANDAG projects uses their Bidnet account to learn about upcoming contract opportunities.

To register, click on the following link: <u>Bidnetdirect.com/sandag</u>.

On the home page you will see the Registration link.

## Vendor Registration

Grow your business and participate in contracting opportunities across the San Diego region.

Register to receive real-time notifications and participate in upcoming solicitations.



Be sure to attend all of the Pre-Bid Meetings for upcoming CBA-covered projects to stay on top of which contractors are bidding, when the contract will be awarded, and which Primes will potentially be hiring for a Jobs Coordinator.

Reach out to Primes and make yourself known!

## III. Set up an LCPtracker Account

Once a Jobs Coordinator is hired by a Prime Contractor on a SANDAG project, you will need to register in LCPtracker to access the project and input information.

In order for SANDAG to register you in LCPtracker, please provide the following information to SANDAGCBA@sandag.org:

- Full Name of contact who will be inputting data into LCPtracker
- Email Address of contact

You will receive an email with your username (your email address) and a temporary password.

To access the system, please go to <u>LCPtracker.net</u>, enter your username and temporary password. You will be prompted to create a new password.

The Login Page will look like this:



## IV. Dispatch of Workers and Monitoring Workers

## Workforce Dispatch Request Forms

Contractors will be submitting Workforce Dispatch Request Forms to all applicable Unions. Contractors can request Disadvantaged and Targeted Workers based on their goal needs. A copy will be sent to the Jobs Coordinator, which will allow the Jobs Coordinator to know which goals the Contractor is still attempting to meet.

Contractors who are already signatory to a union should still complete the Workforce Dispatch Request Form if they need to request additional workers.

The Unions will complete the forms, to the best of their knowledge, with the information of the workers that will be dispatched.

Click the link below to download the Workforce Dispatch Request Form from the CBA website.

SANDAG Workforce Dispatch Request Form Template

### Targeted Worker Surveys

The Jobs Coordinator must verify that dispatched workers do in fact meet the Disadvantaged and Targeted Worker requirements. Disadvantaged Workers can be verified based on their Zip Code.

To verify Targeted Worker status, Jobs Coordinators will go to the Worksites to distribute Targeted Worker Surveys to the workers and will collect verification documents to be uploaded to LCPtracker.

Click the link below to download the Targeted Worker Survey from the CBA website.

**SANDAG Targeted Worker Survey Template** 

SANDAG Targeted Worker Survey Template in Spanish

See examples of the Workforce Dispatch Request Form and the Targeted Worker Survey on the following pages.



#### ATTACHMENT B-1 - Workforce Dispatch Request Form

San Diego Association of Governments Community Benefits Agreement

The San Diego Association of Governments (SANDAG) Community Benefits Agreement (CBA) establishes a goal of at least thirty percent (30%) of the total craft hours on each Covered Project being performed by Disadvantaged Workers. The SANDAG CBA also establishes a goal of at least ten percent (10%) of the total craft hours on each Covered Project being performed by Targeted Workers. The Unions and Contractors agree that Disadvantaged Workers and Targeted Workers shall be first referred for Covered Projects when requested through use of this Workforce Dispatch Request Form.

C O N T R A C T O R U S E O N L Y

Please complete and fax/email this form to the applicable union to request craft workers that fulfill the hiring requirements for this project. After faxing/emailing your request, please call the local union to verify receipt and substantiate their

capacity to records.	o furnish workers as specifie	d below. Please print and retain copies of your fax or email transmission for your
	Local Union and #	
TO:	Email/Fax	
	Phone	
CC:	Project Labor Coordinator	
· · · ·	Email/Fax	
	Contractor	
FROM:	Issued by	
PROM.	Email/Fax	

Phone

Craft Classification	Journeyman or	Disadvantaged Worker	Targeted	No. of Workers
	Apprentice	and/or Veteran	Worker	Requested
	□ JM □APP	*	**	
	□ JM □APP	*	**	
	□ JM □APP	*	**	
	□ JM □APP	*	**	
	□ JM □APP	*	**	

#### In accordance with the CBA, Article 4, Union Recognition and Employment, we are requesting the union:

- Please provide priority referral of Disadvantaged Workers, based on zip code residence as described on the following page, or veteran status.
- \*\* Please provide priority referral of Targeted Workers, to the extent such status is known by the hiring hall or referral source; see list of criteria on the following page.

WORKER REPORTING INSTRUCTIONS:							
Reporting Date:		Reporting Time:					
Reporting To:		On Site Phone:					
Project Name:							
Project Location:							
Special Instructions:							
SANDAG CBA Attachment B-1: Workforce Dispatch Request Form [Page 1 of 2]							



#### ATTACHMENT B-1 – Workforce Dispatch Request Form San Diego Association of Governments Community Benefits Agreement

#### UNION USE ONLY

Please complete the "Union Use Only" section and fax or email both pages to the requesting Contractor and Project Labor Coordinator.

Date Dispatch Received:						
Dispatch Received by:						
Date Worker(s) Dispatched:						
Name:	JM or App	Veteran	Disadvantaged Worker? ≭	Zip Code	Targeted Worker? ≭	Targeted Category**
	□JM □APP	□ Yes □ No	□ Yes □ No		□ Yes □ No	
	□JM □APP	□ Yes □ No	□ Yes □ No		□ Yes □ No	
	□JM □APP	□ Yes □ No	□ Yes □ No		□ Yes □ No	
	□JM □APP	□ Yes □ No	□ Yes □ No		□ Yes □ No	
	□JM □APP	□ Yes □ No	□ Yes □ No		□ Yes □ No	
	□JM □APP	□ Yes □ No	☐ Yes ☐ No		□ Yes □ No	

- \* PLEASE NOTE: By marking the "No" box for either the "Veteran", "Disadvantaged Worker", and "Targeted Worker" categories you are certifying, on behalf of the Union, that the Union has exhausted all reasonable efforts to locate and dispatch such Veteran, Disadvantaged Worker, or Targeted Worker.
- \*\* Please indicate number of the Targeted Worker category (a through k, as shown below). You may indicate multiple categories per worker.

A <u>Disadvantaged Worker</u> is an individual who resides in a Disadvantaged Area or a Veteran residing anywhere. Below is a list of a few Disadvantaged Area zip codes in the San Diego area.

91905	91906	91910	91911	91932	91934	91942	91945	91950	91977	92004
92020	92021	92025	92027	92036	92054	92055	92058	92061	92066	92070
92083	92086	92102	92104	92105	92113	92114	92115	92154	92173	92536

The complete list of Disadvantaged Area zip codes can be found here: www.sandag.org/cba

A Targeted Worker is any individual who qualifies for one or more of the following categories:

- a) Is a veteran or is the eligible spouse of a veteran of the United States armed forces under Section 2(a) of the Jobs for Veterans Act (38 U.S.C.4215[a])
- b) Is an Apprentice with less than fifteen percent of the work hours required for completion of the Apprenticeship Program
- c) Has no high school diploma or general education diploma GED
- d) Is homeless or has been homeless within the last year
- e) Is a former foster youth
- f) Is a custodial single parent
- ls experiencing protracted unemployment (receiving unemployment benefits for at least 3 months)
- Is a current recipient of government cash or food assistance benefits
- i) Has a documented income at or below 100 percent of the Federal Poverty Level
- j) Is formerly incarcerated
- k) Is a graduate of an apprenticeship readiness program approved to use the multi-craft core curriculum (MC3)

[This form is not intended to replace a Union's Dispatch or Referral Form normally given to the employee when being dispatched to the jobsite.]

SANDAG CBA Attachment B-1: Workforce Dispatch Request Form [Page 2 of 2]



### Community Benefits Agreement Targeted Worker Survey Form

All information provided is voluntary and confidential.

	WORKER INFORMATION								
W	orker Name:	Contractor:							
Но	me Address:						Zip Code:		
Ph	one Number:		Email:						
Р	roject Name:								
		TARGE	TED W	ORK	ER GOA	L			
who Co	SANDAG's Community Benefits Agreement requires that ten (10) percent of total construction craft hours worked on each Covered Project be performed by Targeted Workers. A Targeted Worker is an individual who has one or more of the below barriers to getting a job at the time they are hired to work on the Covered Project.  Please check the box next to questions where your answer is "yes".								
	Are you a Ve	teran or the eligible spou	se* of a Vet	eran of	the United St	ates Arme	ed Forces?		
_		pprentice who has finished less than 15% of the work hours required for completion of eship Program?							
	Did you <u>not</u> c	omplete a high school dip	loma or GEI	0?					
	Are you hom	eless now or were you ho	omeless in the	ne last	year?				
	Were you eve	er in foster care as a you	th?						
	Are you a sin	gle parent with the major	ity or full cu	stody o	f a child?				
	Did you get u	nemployment benefits fo	r at least thr	ee mor	nths in the las	t year?			
	Do you qualif	y for government cash or	r food assist	ance be	enefits?				
	Is your house	nousehold's income equal to or below 100% of the Federal Poverty Level**?							
	Were you eve	ever in jail or prison?							
_	Did you grad curriculum (N	praduate from an apprenticeship readiness program approved to use the multi-craft core m (MC3)?							
	DECLINE TO	ANSWER							
Ple	ase list the do	cument(s) or other ways	used to veri	fy Targ	eted Worker's	status:			

\*an eligible spouse is either someone who is married to an active duty service member, someone married to a former service member who is 100% disabled due getting injured in armed forces service, or the spouse of a service member killed while on active duty (who has not remarried)

\*\*as of 2024, these are the Federal Poverty Level amounts by the number of people in a household

as 01 2024, til	iese are trie re	uerai roverty i	Level amounts	by the number	oi people ili a i	louseriolu	
1	2	3	4	5	6	7	8
\$15.060	\$20,440	\$25.820	\$31,200	\$36,580	\$41.960	\$47.340	\$52,720

## V. LCPtracker Input

Contractors create employee profiles in LCPtracker for each worker. Disadvantaged Workers will be automatically identified in the system based on their zip codes.

The Jobs Coordinator will be responsible for inputting the information for any employee who qualifies as a Targeted Worker. To do this, they will need to edit the employee's existing profile.

### Steps to Edit Employee for Targeted Workers

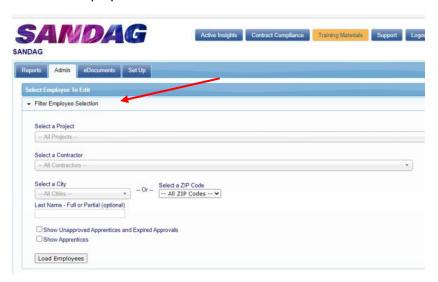
1. From the home screen, go to the "Admin" tab



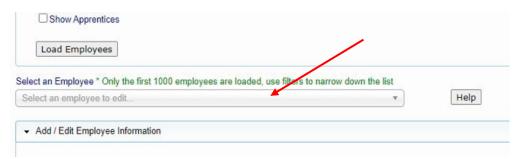
2. Select "Edit Employees"



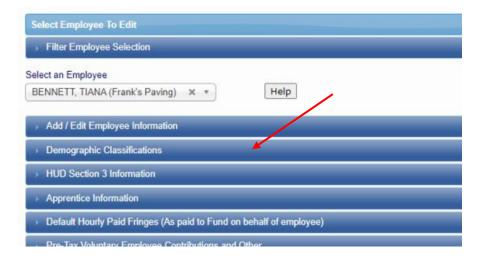
3. Click on "Filter Employee Selection" and use the fields to limit your search. Once filters are selected, Click Load Employees.



4. Select the Employee from the drop-down menu

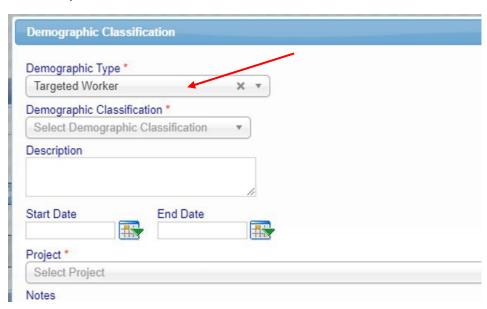


5. Click on "Demographic Classifications"

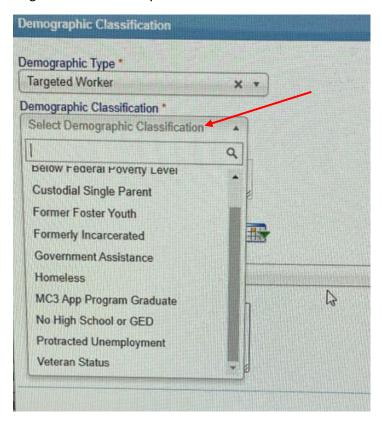


6. Under Demographic Type, Select "Targeted Worker"

\*Note: "Veteran Status" is also an option under Demographic Type. Be sure to select Targeted Worker, even if they are a Veteran.



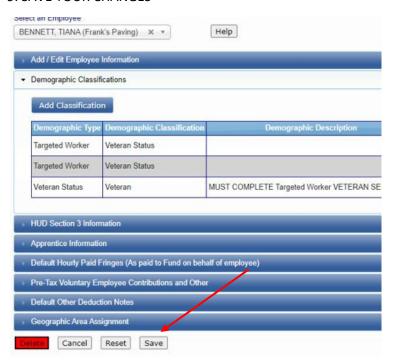
7. Under Demographic Classification, select the qualifying status that the person identified with on their Targeted Worker Survey.



8. If the worker listed more than one Targeted Status, you may complete Steps 6 and 7 multiple times.



#### 9. SAVE YOUR CHANGES

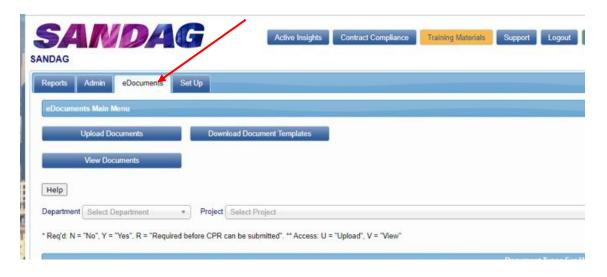


### Steps to Upload eDocuments

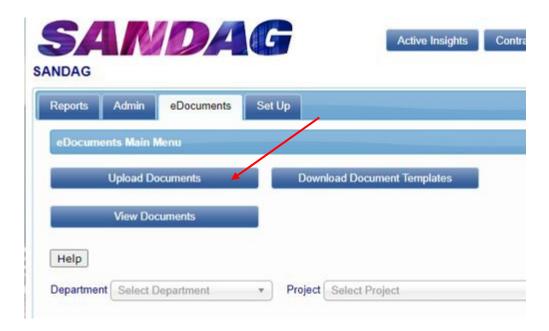
The eDocument section is an electronic filing cabinet. This is where the Jobs Coordinator will upload Targeted Worker Surveys and all relevant Verification Documents.

\*The Targeted Worker Survey template can also be found by selecting "Download Document Templates".

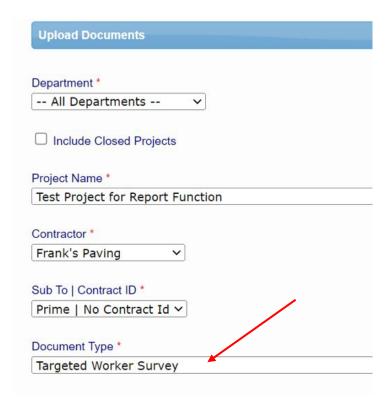
1. From the home screen, go to the "eDocuments" tab.



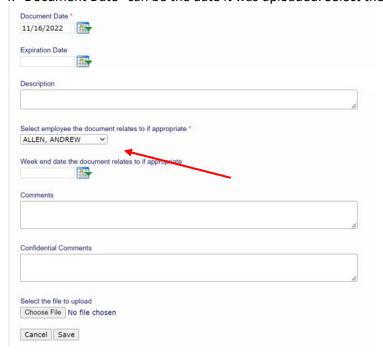
2. Select "Upload Documents"



3. Fill in the required information and select "Targeted Worker Survey" under Document Type.



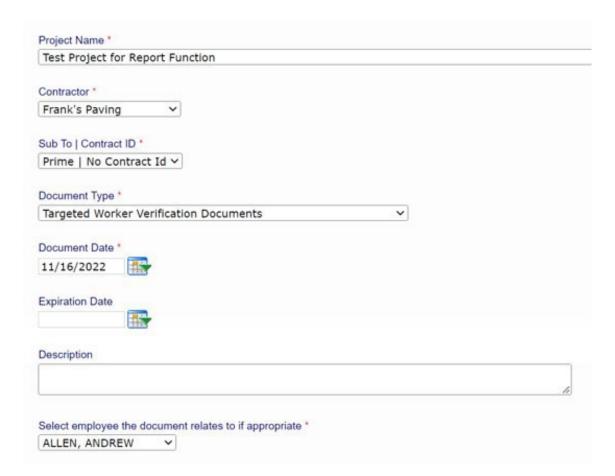
4. "Document Date" can be the date it was uploaded. Select the employee.



The final task in LCPtracker regarding the Targeted Worker Survey is to upload any Targeted Worker Status Verification Documents received from workers.

Follow steps 1-3, but instead of choosing "Targeted Worker Survey" as the Document Type, choose "Targeted Worker Verification Documents".

In the Description Field give a brief few word description of what the document is: i.e. Andrew Allen Targeted Verification.



## VI. Resource Guide

## **Local San Diego Region Resources for Recruitment of Targeted Workers**

Organization	Description	Contact
Helmets to Hardhats (Veterans)	Helmets to Hardhats' (H2H) mission is to help transition our military heroes into successful civilian careers in the building trades.	Quincy Lunford  glunford@helmetstohardhats.org  About H2H – Helmets to Hardhats
PATH (Homeless, Formerly Incarcerated, Veterans)	Pathway Home 4 (PH4) is an employment program that provides pre/post-employment services to individual that are justice-involved (in custody) and have expressed willingness to join the workforce upon release.	Monica Roy  Monicar@epath.org  Greater San Diego   epath.org
	Homeless Veteran's Reintegration Program (HVRP) is an employment-focused program of the Department of Labor, Veterans' Employment and Training Service.	
CA Employment Development Dept. Workforce Services (Veterans)	We represent veterans that are transitioning to a career outside of the military, veterans with service-connected disabilities, and veterans who may be facing economic barriers to employment. Our goal is to find gainful employment on behalf of these clients.	JD Medford, LVER (U.S. Air Force Veteran) Southern Division, Chula Vista 048 619-736-3530 jd.medford@edd.ca.gov
Homework (Formerly Incarcerated)	Committed to reducing recidivism, increasing public safety, and changing the narrative of what it means to be formerly incarcerated.	Jason Shanley 619-254-9948 pastorj619@gmail.com

San Diego Workforce	Offers Career Centers, Job	(619) 319-WORK
Partnership	Boards, and Training Programs to assist people in the San Diego region with finding employment.	hello@workforce.org  Home - San Diego Workforce  Partnership
	employment.	<u>. artitersinp</u>

#### San Diego Apprenticeship Readiness Program (ARP)

SANDAG is a partner in the ARP Program. The SANDAG Project Labor Coordinator works closely with the ARP Instructors and graduates to keep an up-to-date database of Pre-Apprenticeship graduates newly enrolled in Union Apprenticeships or seeking a Sponsorship through a Contractor into a Union Apprenticeship.

The WORC Program requires Contractors on the Project to hire at least one Disadvantaged Worker or Targeted Worker who is newly enrolled in an Apprenticeship Program, for each 5,000 Construction Craft Hours.

Email the Project Labor Coordinator at SANDAGCBA@SANDAG.org for referrals of students seeking job placements and to learn more about the apprenticeship application process and requirements for the individual trades in San Diego County.

## VII. Contact Information

For any Questions, please contact us at:

SANDAGCBA@Sandag.org

Or by Phone at:

Madison Kausen, Project Labor Coordinator (707)-498-3547

Or

Erik Staples, Senior Compliance Analyst (619) 595-5347

